



HOW DOES THE MONEY FLOW AFTER CLOSING?

Agent Bob sells a home for **\$500,000**. He acts for the buyer on the transaction and his share of the 6% commission is 3% or **\$15,000**.

Bob's Broker, EXIT Realty Professionals receives the gross commission of **\$15,000** and deposits to commission account.

Agent Bob's share is 70% or **\$10,500** less the EXIT Transaction Fee of **\$225** and Regional Development Fee of **\$35** for a net check of **\$10,240**.

EXIT Realty Professionals' share of the deal is 30% or **\$4,500** from which 10% of the gross or **\$1,500** is payable to EXIT as the Company Development Fee.

\$35 Regional Development Fee is E-paid to EXIT and is used for advertising and promotion within the region.

\$225 Transaction Fee is divided and E-paid by EXIT Realty Professionals to regional owner and EXIT – a portion of EXIT's fee is divided as follows: \$61.50 is put into the U.S./CAN Advertising Fund, \$7.50 is put into the U.S./CAN Charitable Fund and \$7.50 is put into the Secretarial Fund held for the staff of EXIT Realty Professionals. The Secretarial Bonus will be paid out in December of each year.

Broker retains **\$3,000 (20%)**

\$1,500 Company Development Fee is E-paid to EXIT even if the agent on the deal or the sponsoring agent happens to be the Franchisee or broker of record.

EXIT REALTY CORP. DEDUCTS A SPONSORING BONUS ADMINISTRATION FEE OF **\$50.00** AND ELECTRONICALLY SENDS FUNDS TO AGENT BOB'S SPONSOR IN THE AMOUNT OF **\$1,450**.